



ADVANTEGRITY, LLC

The INTEGRITY of Our People

The ADVANTAGE of Our Firm

RECENT SUCCESS: HEALTHCARE INDUSTRY CHIEF FINANCIAL OFFICER

THE SITUATION:

With the healthcare industry rapidly changing and medical reimbursement continuing to decline, a client found themselves in a difficult situation. Their Chief Financial Officer, who had been with the organization for over 25 years, decided to retire. The Chief Executive Officer needed to swiftly find a top-notch replacement.

The firm spent a great deal of time and money running ads in the newspaper. They received some résumés, but felt most of the individuals were not qualified. Their ideal candidate would have an MBA and be a Certified Public Accountant with significant experience in the healthcare industry. Additionally, the firm's goal was to ease the transition from the retiring Chief Financial Officer to the new one.

THE SOLUTION:

The firm contacted Advantegrity, LLC to assist in their search. Utilizing our unique Advantegrity 100™ process, the potential candidates were thoroughly screened. After the screening process, the top twenty candidates were scheduled for in-depth interviews with our President for a closer examination of their ability to integrate into the client's corporate culture and senior management team.

THE RESULT:

This comprehensive search was completed in less time than our client expected and the employment contract was implemented quickly. This allowed sufficient time for the retiring Chief Financial Officer to aid in transitioning the successor into the position, thus meeting an important goal of our client.

The selected candidate exceeded all of the requested criteria. The individual had over fifteen years of experience in the healthcare industry and possessed the necessary credentials. The agreed upon compensation package was within the range our client initially provided. Our client was so pleased with the results that they decided to recommend Advantegrity, LLC to their affiliate healthcare organizations.

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